MANNEPULA SRINIVASA

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Internship

AIESEC | Jalandhar

Junior Business Development Manager   March 2024 - July 2024

- Identified and secured strategic partnerships,successfully raising 50,000 INR in funding from Aicert company to support AIESEC'S programs .
- Gained hands-on experience in fundraising by approaching and pitching to multiple companies.
- Conducted research on 500 target audiences and competitors ,uncovering actionable insights to refine business strategies and enhance program offerings.
- Collaborated with internal teams to align business development goals with organizational objectives,contributing to the overall growth and sustainability of AIESEC'S operations

Projects

Sudoku Solver   July 2024

- Designed and developed a Sudoku solver application with an interactive user interface.
- Implemented a recursive backtracking algorithm in JavaScript.
- Created a user-friendly interface for seamless puzzle input and real-time solution display.

Chief Financial Officer, Byte Buddies Ed-tech Platform   February 2024

- Spearhead financial planning and strategy for Byte Buddies,an ed-tech platform teaching coding and digital skills to Kids.
- Secured a seed funding of 1 lakh rupees from the university,ensuring financial sustainability for initial operations.
- Presented the platform's financial potential to faculty,showcasing its value and long-term benefits.
- Collaborated with a team to manage resources efficiently,ensuring high-quality educational content.

Certifications

Data Structures and Algorithms   July 2024

Conducted by Linux Socials, LPU — Certificate Link

- Completed 84-hour course on Data Structures and Algorithms.

Bits And Bytes   April 2024

Authorsied by Google, Coursera — Certificate Link

- Gained foundational skills in computer networks concepts.

Skills

Languages: C , C++ , Java , HTML , CSS , Javascript .

Frameworks & Architecture : Spring MVC .

Devops tools: Git , Github , Docker.

Soft Skills: Detail Oriented Planner , Conflict Resolver , Collabarative Mindset.

Achievements

GeeksForGeeks   Web-a-thon   September 2024

Organized by GFG in LPU(Top 30)

Smart Home   August 2022

Organized by LPU(Top 2)

Education

Lovely Professional University   2022 – 2026

Computer Science and Engineering (Hons) — CGPA: 7.42   *Jalandhar, Punjab*

Sri Chaitanya Junior College   2020 – 2022

Senior Secondary with Science — Percentage: 91%   *Vijayawada, Andhra Pradesh*

Sri Chaitanya School   2019 – 2020

Matriculation with Science — Percentage: 100%   *Anantapur, Andhra Pradesh*